



Featured Product

International Group Life

Give your clients peace of mind. This policy ensures global financial protection in the event of an unforeseen loss. Clements Worldwide has superior customer service and will walk your clients through every step needed to obtain this essential insurance for their companies and employees.

Policy Highlights

- Low FIXED premiums
- Flexible Terms and Rates
- No Medical Exam or Tests Required
- Portable Protection that covers anywhere in the world

Visit Clements.com for more
International Group Life Insurance
information.

Case Study: International Group Life Insurance

A global professional membership association was experiencing double digit growth in emerging markets but only had benefits that served their domestic members. With nearly 200,000 members residing outside of North America they needed to think of a solution fast. [Read the full Case Study...](#)

News

Peace Talks Seek to Reduce Violence Associated with Northern Mali Conflict

New peace talks have brought together the Malian government, rebels from Mali's northern region, and international mediators in an attempt to quell the violence that has spread across the African nation.

For expatriates living and working abroad, political violence can become a serious concern. In some countries outbreaks are more common. In northern Mali, conflict has arisen as separatists have been relatively active since the nation gained independence from France in 1960. These incidents can place all residents at risk, but upcoming peace talks in nearby Algeria could help reduce the danger in the country.

According to *The Associated Press*, violence has reappeared over the past several months, with rebels targeting the Malian government. Talks will commence in the middle of July to cease the attacks, with attendees including government officials, Mali's northern Taureg tribes and officials from major international organizations such as the United Nations, African Union and the European Union, among others. Some of the current problems are related to France's previous attempts to establish a government in Mali, with some rebel groups opposed to the African nation's current leaders. [Read More...](#)

Broker Spotlight

Spotlight on a New Year!

Congratulations on a fantastic 2014!



Note from Global Broker Network Manager

Sam Sheibani

Welcome to the Clements Worldwide ninth edition of **Broker News!**

Thanks for a great 2014. Be sure to read the Broker Spotlight section to learn what's on the horizon for 2015. It's already on course to be the best year yet!

Sincerely,
Sam Sheibani

Tip of the Month

Brand Yourself

Get pencils, pens and more with your name on them. Leave them at the places you dine and networking events. A potential customer may stumble upon it and give you a call!

As we embark on the excitement of 2015, I would like to reflect on the tremendous success of 2014. Despite all the challenges facing our markets, such as the Ebola outbreak, the decreased activities in Afghanistan and the overall climate of the financial markets, thanks to everyone of your efforts, 2014 was a record year for the Global Broker Network.

I am grateful for all the hard work you do every day and want to express my appreciation.

With the momentum that started building in the last quarter of 2014, 2015 is going to be an even bigger success. To keep true to the core beliefs of the Global Broker Network of continuous improvement, we will be introducing a few additional resources in the months to come, including:

- The expansion of available resources on the broker portal,
- Global Broker Network community page on LinkedIn
- A marketing kit to help your organization further promote the solutions you provide.

Furthermore, to expand our membership in 2015, we are seeking strategic brokers and partners within the life and health space. Should you know any brokers that could benefit from being a Global Broker Network member, please do not hesitate to refer them to us.

I wish you a prosperous year and look forward to working with you.

Clements Worldwide Global Broker Network can talk to your group; email us at gbn@clements.com.

Resources

Need marketing materials?

- [Visit the Resources Section](#)

Know a broker interested in expanding the business?

- Direct them to the [Broker Prospectus](#)
- Fill out the [Broker Application](#)

Broker Network Growth:

Country	Number New Brokers
North America	6
Europe	5

Africa	2
Asia	1

Contact Us

Email: gbn@clements.com

Call: 1.800.872.0067

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