



Featured Product

Commercial Property

Protection for the organizations physical assets.

Local policies are very often highly limited, this policy offers broad comprehensive coverage. Buildings, equipment, computers and more are covered ensuring that any interruption to normal business operations can be protected.

Policy Highlights

- Worldwide Coverage
- Earthquake and Flood Cover
- Political Violence Cover
- Business Personal Property - furniture, inventory, etc.

**For More Information Download the
[Clements Worldwide Commercial Property Brochure](#)**

Case Study: Government Contractor Expands Operations in Dubai by Securing Protection for Property Assets

A global contractor was able to successfully expand their operations in the Middle East by insuring their properties. In addition to a new regional office in Dubai, the company acquired several warehouses and facilities in high risk areas of the Middle East such as Saudi Arabia, Turkey and Egypt. Due to the tumultuous political activity in the region, the new properties were exposed to risks of political violence and civil unrest. In order to alleviate the financial impact of these risks, the organization ([continue reading](#))

News

Indonesia Could Soon Become Economic PowerHouse

As the corporate world continues to shift its attention toward emerging markets, more companies are digging deeper to uncover where the next surge in economic growth could stem from.

With Indonesia's President-elect Joko Widodo vowing to bring economic growth in his country back to its impressive levels of the early 1990s, it could become an even more desirable destination for corporations looking for further international expansion. According to a recent report from Bloomberg, Widodo is aiming to target a number of areas that would have far-reaching effects, and would ultimately be a boon for new business.

"We must address shortcomings in infrastructure, manufacturing, and then we need to invest more in strong human capital," Widodo said in an interview, according to the news source. "When our economy grows more than 7 percent, I am very confident it will strengthen Indonesia's role in international forums."

Widodo has a level had on his shoulders and is aiming to bring "realistic" improvements. This would include lowering subsidies to certain sectors, which would open up new funds for infrastructure investment. Widodo hopes this will curb the rampant government/corporate corruption that has plagued Indonesia's economy for years. [\(continue reading\)](#)



Note from Global Broker Network Manager

Sam Sheibani

Welcome to the Clements Worldwide seventh edition of **Broker News!**

For the next two weeks I will be out of the office travelling to visit Japan and Germany in order to inform potential clients about our comprehensive solutions.

If you're in either Japan or Germany email me! Let's try to connect. gbn@clements.com

Sincerely,
Sam Sheibani

Broker Spotlight

Spotlight on Winning!

Last month the Spotlight was on continuing education where we highlighted the Chapter members of the Professional Insurance Agents Associations of Northern Virginia and DC who recently invited Clements Worldwide Global Broker Network Manger Sam Sheibani to host an

Tip of the Month

Annual Policy Reviews

It's called retention marketing and it is just as important if not more important than the work it takes to acquire new business. Keep your current customers happy and it keeps your renewals up. It takes less time, less effort and less

educational session on Government Contractor/International Risks.

The session earned members 2 P&C credits and discussed the evolving risks of government contracting and the complex challenges of managing risk and securing people and properties in the global market place.

Those who attended that session were eligible to receive a prize. An iPad Mini! Stay tuned for the next issue of Broker News where the winner will be announced.

If you would like to talk to your group email us at gbn@clements.com

money to keep an existing customer.

Resources

Need marketing materials?

- [Visit the Resources Section](#)

Know a broker interested in expanding the business?

- Direct them to the [Broker Prospectus](#)
- Fill out the [Broker Application](#)

Monthly Accomplishments:

Policy	Premium
DBA	\$120,000
Group Term Life	\$28,000
WorldAuto Fleet	\$23,000
Foreign Package Policy	\$15,000

Contact Us

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